



## Medical Provider

**If you like rapid growth and working with enthusiastic team members to improve a patient's quality of life, you'll enjoy your career with us!**

### Position Summary:

As a Medical Provider at Elevate Medical, LLC, you will be expected to bring about the retention of long-term quality patients for the company through the execution of service delivery systems so the patients' needs and expectations are met or exceeded. You will be needed to assess, advise, and treat patients in accordance with our services offered in the clinic. As the clinic Medical Provider, you will be responsible for looking at the body as a whole and assisting in the creation of treatment plans for our patients to receive the most comprehensive care. You will be an essential piece of the integrated clinic and will work in tandem to collaborate with other health professionals to result in the most effective treatment plans and clinical outcomes. This position requires someone who will be compassionate, caring, optimistic, self-motivated, and gets excited about a challenge. You must be a team player who has a genuine interest in helping others, along with an interest in changing the conversation with patients, the public, and other providers about how we provide healthcare in the U.S.

### About Elevate Medical, LLC

At Elevate Medical, LLC, our mission is to provide exceptional functional health care that elevates the lives of our patients. Rooted in the core values of care, honesty, professionalism, optimism, and attention to detail, we are dedicated to delivering personalized solutions that address the root causes of illness and empower individuals to regain their health and well-being. Our team of compassionate doctors and staff truly care about our patients and are committed to providing genuine support throughout their healing journey.

When you choose Elevate Medical, you choose a path towards better health and the opportunity to reclaim your life. Our focus on integrated physical medicine means we aim to optimize your body's natural functions, allowing you to regain vitality. Unlike surgery, our treatments are non-invasive and offer quicker recovery times, providing you with a safer and more effective alternative. We strongly believe in the power of prevention care, understanding that maintaining health is a consistent effort. At Elevate Medical, you can trust that our dedicated team will work tirelessly to provide the highest level of care, ensuring you receive the attention and solutions you need to achieve optimal wellness.

### Performance Objectives:

- Evaluate new patients to determine if and which services they could benefit from.
- Monitor patients for improvements and setbacks so as to modify services to help patients meet or exceed expectations.
- Monitor patients for compliance and effectively communicate the need to follow recommendations.
- Effectively and continually educate patients about the need for, and progress through, the care plan.
- Complete and document medical exam and orthopedic medical exam.
- Supervise and administer injections (trigger point, joint, etc.).
- Recognize and acknowledge when patients improve and reach goals.
- Assist in the recruitment of new patients through internal and external lead generating activities.
- Engage in effective communication with clinical and administrative staff to ensure seamless flow of production to allow for increased growth of the company's services delivered to meet the strategic objective of the company.

- Oversee management of Medical Assistants.
- Properly complete paperwork on each patient encounter and keep notes current by the end of each shift to company standards.
- Ensure all patient care is focused on an upstream medical philosophy (prevention and function based) instead of a downstream one (symptom based).
- Follow all protocols written including: no prescribing class II narcotics or antidepressants to our patients. Refer these patients to their primary care physician for said services if needed.
- Hold staff accountable to the clinic's core values, mission, and vision.
- Align the goals of the leadership to the goals of the clinic to create a strong results-oriented culture and high engagement.

### Capabilities/Key Competencies:

- Have a comprehensive understanding of each service offered.
- Ability to make decisions, offer strong recommendations, and take responsibility for results.
- Strong oral and written communication skills.
- Plan, organize, prioritize, and streamline skills.
- Maximize and apply internal systems, processes, and platforms.
- Team orientation and strong collaborator.
- Present self in a professional and positive manner in attitude and appearance at all times.
- Able to coordinate and balance needs of the patient, the staff, and the clinic as a whole.
- Understand, align with, and communicate our mission, vision, and values.
- Desire to define and take massive action to accomplish your own personal, professional, and financial goals and support staff in achieving theirs.
- Display extreme focus on each individual patient.
- Entrepreneurially oriented, driven to succeed, and committed to achieve results.
- Excellent relationship building skills with a demonstrated ability to quickly develop trust.
- Quickly and effectively make decisions, offer strong recommendations, and take responsibility for results.
- Ability to overcome objections with confidence.
- Willingness to train, learn, and apply different services.
- Excellent interpersonal skills are essential in order to build relationships with patients and staff.
- Superior time management skills and the ability to juggle a large patient load.
- Ability to empathize with patients who are in chronic pain and a strong desire to help improve their quality of life.
- Must be able to think critically and make judgments about how best to help patients.
- Thrive within an interprofessional setting.
- Desire to provide cutting-age care.
- Present self in a professional and positive manner in attitude and appearance at all times.
- Understand, believe, and communicate our mission, vision, and values.
- Desire to define and take massive action to accomplish your own personal, professional, and financial goals.

### Education and Experience:

- Valid M.D. or D.O. license.
- Fully eligible for Malpractice Insurance in Alabama.
- 2+ years working in a private practice preferred.

### Physical Requirements:

Must be able to materially perform the tasks normally associated with the position including the ability to lift up to 40 lbs, and stand for extended periods.

The physical demands described here are representative of those that should be met by an employee to successfully perform the essential functions of this job. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions. While performing the duties of this Job, the employee is constantly required to sit, talk, see, hear, and use hands and arms. The employee is frequently

required to stand, move about, climb steps, or balance and stoop, kneel, crouch, or crawl. The employee may occasionally lift and/or move up to 10-15 pounds. Occasional travel to meetings and training may be required.

### **Commitment To Diversity:**

Elevate Medical, LLC is an equal opportunity employer committed to meeting the needs of a multigenerational and multicultural workforce. Elevate Medical, LLC recognizes that a diverse staff, reflective of our community, is an integral and welcome part of a successful and ethical business. We hire local talent at all levels regardless of race, color, religion, age, national origin, gender, gender identity, sexual orientation, or disability, and actively foster inclusion in all forms both within our company and across interactions with clients, candidates, and partners.

### **Location:**

1491 Hartford Highway, Dothan, Alabama 36301

### **Benefits:**

- No on-call
- No nights or weekends
- Two-hour lunch breaks
- Better work/life balance
- Malpractice insurance coverage
- Training provided
- CEU hours coverage

### **Salary Range:**

\$150k/year salary with possible twice a year bonus of \$25k available upon certain criteria of patient visits met.

The above statements describe the general nature and level of work being performed by individuals assigned to this classification. This is not intended to be an exhaustive list of all responsibilities and duties required of personnel so classified.

***If you have a passion for health, a drive to see people live the life they deserve, and a talent for sales, please submit your resume to [manager@sechiro.net](mailto:manager@sechiro.net)!***